

ANDREW LICHTENSTEIN, INC.

(Licensed Real Estate Broker) **The One Stop Real Estate Shop** Commercial Real Estate Sales, Corporate Finance, Morgage Investment Bankers & Brokers 5770 Palisade Avenue Riverdale, New York 10471 <u>www.LichtensteinRE.com AL@LichtensteinRE.com</u> (800) 242-9888 (718) 549-5999 Fax: (866) 591-1138



LichtensteinRE

14% PROI -One Block to Atlantic Ocean, Beach and Boardwalk ROCKAWAY BEACH MULTIFAMILY INVESTMENT

FOR SALE:	ASKING PRICE Submit all offers!	<del>\$1,300,000</del>	1			
	Seller will Accept all Cash:	\$1,100,000				
	·		As Renovated		]	
3.13%	o Cap Rate	Proforma:	8.6%	10.4%	19%	= Long Term Projected Proforma Future Cash On Cash ROI (Before CC&MCI)
3%	Immediate Proforma Cash on Cash ROI	Proforma	14%	19%	27%	= Long Term Projected Proforma Future Cash On Cash ROI (Before CC&MCI)
4%	True Initial Cash On Cash ROE Return on Equity Investment Net Income PLUS Principal Reduction	Proforma	18%	23%	31%	= Long Term Projected Proforma ROE
5%	Income After Debt Service PLUS Add Back Vacancy Allowance.					
14	I = GRM Gross Income Multiplier	Proforma GRM xRR:	7.44	6.50	5.42	= Long Term Projected Gross Rent Multiplier
\$185	= Price Per Square Foot					
\$122,222	e Price Per Unit					
	Subject Property Address Being S	Sold, Location a	nd Descri	iption		
Property Address:	111-10 & 111-12 Rockaway Beach					
leighborhood:	Neighborhood Section of Rockav	vay Park				
<u>City, State,</u> Cipcode:	Queens NY 11694					
ocation:	(Between Beach 111 Street and Beach 112 Stree	<u>t)</u>				
Block & Lot #	Block: 16166 Lot: 53					
	N: Property currently consists of 2 two story mult					
	sists of 5 units which are currently occupied and t	he Rear building cons	sists of 4 units	which are cu	rently vacant and	
require appro	CERTIFICATE OF OCCUPANCY IN					
	DF OCCUPANCY READS: ATTACH CERTIFICATE OF OCCU					
	Property and Land Lot Size, Squa		ing oto			
	Property and Land Lot Size, Squa Zoning District:		Year Built:	1020	From Property Sh	
	E-Designation: None Historic District: None Landmark: N			<u>1930</u>	From Property Sr	
	Building Class Now: C1	Existing FAR	Community facility	FAR	1	
	Maximum Allowed FAR:	1.35			1	
	FAR As Built:	1.22		<b>_</b>		
		Square Footage	Feet Wide Width	Feet Deep Depth		
Building B	ase Exterior Square Footage & Building Exterior Dimensions:	2,100	35	5 60	)	
	Lot Size Land Square Footage & Land Dimensions:	4,880	40.08	3 121.7	5	
	Residential Square Footage	5,950	)			
	TOTAL EXISTING USABLE BUILDING Square Footage NOW:	5,950				
		6.588	TOTAL Re	sidential A	s of Right Maxim	num FAR Buildable
		0,000				

		Market Value Each Apartment Layout Comparable Quality Rental Apartments	_				Total Monthly Market Value Of Each Apartment Unit Layout	
ach	APARTMENT LAYOUTS:		Rooms	Baths	Total # of Rooms		\$11.200	
	7 2 Bedroom 1 Bathroom	\$1,600	4.0	1.00	28		\$11,200	
	2 3 Bedroom 1 Bathroom	\$1,800	5.0	2.00	10			
	9 TOTAL Apartments On Owner's Rent Roll With # of Roon	ns			38		\$14,800	Monthly
	<b>9</b> TOTAL NUMBER OF Apartments As provided by owner/s	eller					\$177,600	-
-	88 TOTAL NUMBER OF ROOMS						\$1,567	Market Rate Average Apt. Rent/Month
	ary: 7(2 Bedrooms), 2(3 Bedrooms).			1				
	0 # of Rent Stabilized Apartments		% of Total					
	0 # of Rent Controlled Apartments		% of Total					
	9 # of Free Market Rent Decontrolled Destabilized Apartments	100%	% of Total					
	Financial Overview				Α	A1	В	С
	Income: (as of <b>10/1/2016</b> ) Tenants	# of Units	Occupancy Rate	Square Feet Estimate	CURRENT TOTAL Now	CURRENT TOTAL Now Plus Rental Upon Renovation	Long Term Future PROFORMA Projected Potentia Cross Annual Income Assuming Upgarding Existing Apartments to Similar Quality Comparate Porentia & Martet Value	Reasonable Long Term PROFORMA Projected Potent Annual Income Assuming Rental I Over Left Column of
artments	RESIDENTIAL INCOME:							
	5 ACTUAL RENTS FROM RENTED APARTMENTS NOW	Occupied Apartments	56%	5,950	\$80,580	\$80,580	\$94,000	\$112
	Average Rent Per Month				\$1,343	\$1,343	\$1,567	
	Residential Rent Per Square Foot Per Year				\$13.54	\$13.54	\$15.80	\$
	Vacant Apartments Projected to be Renovated & Rented 4 up	Vacant Apatments	44%	Vacancy Rate	\$0	\$67,200	\$75,200	\$90
	TOTAL GROSS ANNUAL RENTAL INCOME ACTU	JAL & PROJECTED AL	L SOURCES:		\$80,580	\$147,780	\$169,200	\$203,0
	Residential Vacancy & Collection Allowance:		-5%		(\$4,029)	(\$7,389)	(\$8,460)	(\$1
	EFFECTIVE GROSS INCOME (EGI) After Va	acancy & Collection	Allowance:		\$76,551	\$140,391	\$160,740	\$192,8
	<b>EXPENSES:</b> (Estimated Ordinary Operating I	=xnenses)						
	NYC R.E. Taxable Asssesment Valuation 2016/2017				\$119.892	\$119.892	\$119.892	\$11
	NYC Tax Class 2 Tax Rate: 2016/2017				12.8830%	12.8830%	12.8830%	12
	2016/2017 Real Estate Taxes				\$15,446	\$15,446	\$15,446	\$
	Expenses: (As provided by owner) (Ordinary Operating E	xcluding Capital Expense	s & Improvement	ts)				
	Real Estate Taxes 2016/2017				\$15,446	\$15,446	\$15,446	\$1
	Water & Sewer Insurance (Actual)				\$9,043 \$6,309	\$9,043	\$9,043 \$6.309	
	Utilities: Electricity & Gas				\$6,309	\$6,309 \$6,506	\$6,309 \$6,506	\$
	Repair & Maintenance (\$300/unit Estimated)				\$1,500	\$2,700	\$2,700	
	Management Fee (Estimate For New Buyer)		3%		\$2,297	\$4,212	\$4,822	
	Residential Replacement Reserves Per/unit/year Underwritin	g Analysis	\$200		\$1,000	\$1,800	\$1,800	
	TOTAL ORDINARY OPERATING E	XPENSES: (Esti	mated)		\$42,100	\$46.015	\$46,626	\$47.
	Expenses Per Unit Per Year	Lou	matody-		(\$4.678)	(\$5,113)	(\$5,181)	(5
	Expenses Per Square Foot Per Year				(\$7.08)	(\$7.73)	(\$7.84)	
	Expenses As Percentage of EGI			•	55%	33%	29%	
BDS:	NET INCOME Before Debt Service (Based On The Above Information Before Capital Improvements, and prep		BDS		\$34,451	\$94,376	\$114,114	\$145,2

A)	PRICING METRICS				
	PRICE Seller will Accept All Cash	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000
A)	A) Cap Rate: (All Cash Purchase Cash On Cash Return On Investment): (Projected Estimate Based On Above Information Before Closing Costs, Capital Improvements, and prepayment penalty if applicable etc.)	3.1%	8.6%	10.4%	13.2%
	GRM = Gross Rent Multiplier	13.65	7.44	6.50	5.42
	Price Per Unit	\$122,222	\$122,222	\$122,222	#REF
	Price Per Square Foot	\$185	\$185	\$185	#DIV/0
B)	B) True Value To Efficient Hands On Self Managed Buyers, but All Lenders, Appraisers will not valu	ie it based on the fol	lowing:		
NOI BDS:	NET INCOME Before Debt Service Annually: NOI BDS (Based On The Above Information Before Capital Improvements, and prepayment penalty if applicable etc.)	\$34,451	\$94,376	\$114,114	\$145,298
	B) Add Back Vacancy, Collection, TILC, Replacement Reserves & Management Fee	\$7,326	\$13,401	\$15,082	\$17,739
	B) NET INCOME CURRENT PROJECTED (Estimate Based On Above Information Before Closing Costs, Capital Improvements, and prepayment penalty if applicable etc.)	<u>\$41,776</u>	<u>\$107,776</u>	<u>\$129,196</u>	<u>\$163,036</u>
	B) Cap Rate All Cash Purchase; Cash On Cash Return On Investment (Projected Estimate Based On Above Information Before Closing Costs, Capital Improvements, and prepayment penalty if applicable etc.)	3.8%	9.8%	11.7%	14.8%
B1)	PROJECTED POSSIBLE POTENTIAL FUTURE RESALE PROFITABILITY:				
B1)	Projected Resale Value of Property: Projected Resale Cap Rate: 4.50%		\$2,097,235	\$2,535,869	\$3,228,837
	Projected Resale Profit: (Projected Estimate Based On Above Information Before Closing Costs, Capital Improvements, Vacancy, Collection Loss, etc.)		\$997,235	\$1,435,869	\$2,128,837
	Projected Resale Profit Markup: (Projected Estimate Based On Above Information Before Closing Costs, Capital Improvements, Vacancy, Collection Loss, etc.)		91%	131%	194%
	Projected Cash On Cash Return on Equity Investment: (Projected Resale Profit Divided by Cash Equity Required Over Proposed Financing Based On Above Information Before Closing Costs, Capital Improvements, Vacancy, Collection Loss, etc.)		259%	373%	553%

D2)		RENOVATION & RENT UP: (Subject to lender ap				
	Optional Possible PRE-APPROVED FINANCING 10 Year US Treasury Index Yield	offered via 1% MORTGAGE BROKER FEE to ANDRI				
	Spread	2.14%	5			
	FIXED INTEREST RATE:	<b>3.74%</b> FIXED FOR 10 YEARS WITH	30 YEAR AMORTIZA	TION SCHEDULE		
	Amortization Schedule in Years	30		A1	В	С
	First Mortgage Offer Proposed by Lender of	f Mortgage Broker Andrew Lichtenstein, Inc.		\$715,000	\$715,000	\$715,000
	Loan to Purchase Price			65%	65%	65%
NOI BDS:	NET INCOME Before Debt Service (Based On The Above Information Before Capital Improvements, and pre			\$94,376	\$114,114	\$145,298
D2) DS:	Debt Service Principal & Interest I Subject to Rate Lock, Changing Rates, Terms, Withdrawal &	Error)		(\$39,687)	(\$39,687)	(\$39,687)
	Rate Constant: [Formula: Annual Debt Service P & I Divideo DSCR = Debt Service Coverage Ratio [Formula: NABDS/			5.55% (2.38)	5.55% (2.88)	5.55% (3.66)
	Debt Yield: [Formula: NABDS/Lender's Proposed First M	ortgage]		13.20%	15.96%	20.32%
	LTV (Estimated Based on Cap Rate PROJECTED RESALE			34%	28%	22%
NOI ADS:	NET INCOME AFTER DEBT SERV Financing: NOI ADS: (Projected Estimate B Improvements, and prepayment penalty if applicable etc. Su Error)	ased On Above Information Before Closing Costs, Capital		\$54,689	\$74,427	\$105,611
D2) DS:	Cash Equity Required to Buy Over And Ab (Projected Estimate Based On Above Information Before Clo applicable, etc. Subject to Change & Error)	ove Proposed New Financing Herein: sing Costs, Capital Improvements, and prepayment penalty if		\$385,000	\$385,000	\$385,000
D2) ROI:	ROI: Initial Cash On Cash Return on I Financing:(Cash Flow Divided by Equity Investment) ( Closing Costs, Capital Improvements, and Prepayment Pena	Projected Estimate Based On Above Information Before		14%	19%	27%
D2)Amort.	Add Back Principal Reduction Amorti	zation Equity Buildup:		\$13,170	\$13,170	\$13,170
D2)		OIADS PLUS AMORTIZATION BT SERVICE: (Projected Estimate Based On Above d Prepayment Penalty If Applicable, etc. Subject to Rate Lock,		\$67,859	\$87,597	\$118,781
D2) ROE:			4%	18%	23%	31%

E)	E) True Value To Efficient Hands On Self Managed Buyers, but All Lenders, Appraisers will not value	e it based on the foll	owing:		
	NET INCOME AFTER DEBT SERVICE From Proposed New				
	Financing: NOI ADS: (Projected Estimate Based On Above Information Before Closing Costs, Capital				
NOI ADS:	Improvements, and prepayment penalty if applicable etc. Subject to Rate Lock, Changing Rates, Terms, Withdrawal & Error)		\$54,689		
E1,E2&E3)	Add Back Vacancy, Collection Loss, Replacement Reserves, TILC and 5% Management Fee		\$13,401		
D2)Amort.	Add Back Principal Reduction Amortization Equity Buildup:		\$13,170		
	TRUE INITIAL TOTAL RETURN: NOIADS PLUS ADD BACK				
	VACANCY, COLLECTION LOSS, REPLACEMENT RESERVES, 5%				
	MANAGEMENT FEE PLUS AMORTIZATION PRINCIPAL REDUCTION				
	From DEBT SERVICE: (Projected Estimate Based On Above Information Before Closing Costs, Capital				
54	Improvements, and Prepayment Penalty If Applicable, etc. Subject to Rate Lock, Changing Rates, Terms, Withdrawal &		\$81,260		
E4)	Error)		ψ01,200		
	Cash Equity Required to Buy Over And Above Proposed New Financing Herein:				
D2) DS:	(Projected Estimate Based On Above Information Before Closing Costs, Capital Improvements, and prepayment penalty if applicable, etc. Subject to Change & Error)	\$1,100,000	\$385,000		
	True Initial Cash On Cash Batum on Equity Investment Including Net Income				
	True Initial Cash On Cash Return on Equity Investment Including Net Income After Debt Service PLUS Add Back Vacancy Allowance, Collection Loss,				
	Replacement Reserves, TILC, 5% Management Fee Plus Amortization				
	Principal Reduction From Debt Service: (NOIADS Plus Amortization Principal Reduction) Divided				
	by Investment) (Projected Estimate Based On Above Information Before Closing Costs, Capital Improvements, and				
E5) ROE:	Prepayment Penalty, If Applicable, etc. Subject to Change & Error)	5.0%	21.1%		
J1)	Projected Renovation Cost Breakdown of Vacant 4 unit Building:				
	Property Acquisition Cost \$1,100,000				
	Rehab Renovation Cost Estimation of Existing Vacant Building \$250,000				
	TOTAL PROJECTED COST BASIS TO ACQUIRE THE LAND AND REHAB/RENOVATE THE				
J1) J1)	EXISTING VACANT BUILDING: \$1,350,000 PRICING METRICS AS A RENTAL PROPERTY UPON COMPLETION:				
51)	Cap Rate Projected 6.99%				
	GRM = Gross Rent Multiplier Projected 9.14				
	Price Per Unit Projected \$150,000				
Highlights N	Price Per Square Foot Projected         5,950         \$227           otes, Remarks, Comments, Conditions and Some Known Violations:         5,950         \$227				
Property Con	dition: Fair				
	Great Upside to Rents After Renovation				
Highlights:	Across the Street from Atlantic Ocean, Beach & Boardwalk				
Violations:	A Class HPD Housing Violations: 0				
As of Date:10/20/16	B Class HPD Housing Violations: 2 C Class HPD Housing Violations: 1				
	I Class HPD Housing Violations: 1				
	Total Number of HPD Housing Violations: 4				
	d Terms and Conditions of Sale: All Cash. Unconditional agreement of sale to be signed by buyer upon completion of b but any contingencies except good marketable insured title at closing. Buyer must sign Broker ALI's Buyer Registration				
f Buyer requires	s property inspection and receipt of confidential seller due diligence this shall be made available to only bona fide buye ce that includes Buyer's proof of cash funds for the required equity over proposed mortgage financing."				
	Iler's Exclusive Broker ONLY: Andrew Lichtenstein (800)242-9888 AL@LichtensteinF	RE.com Do Not	circumvent Broke	r. No site access without Br	oker
appointmer	nt.				
Cooperatin	g Buyer's Broker will be paid 2% of the fee received from Seller by Broker ALI. (Fee	Currently Set at	<mark>6%</mark> )*		
This opportunity is limited and r	restricted to a single institution or Accredited Investor. The statements, figures and information including financial analysis regarding this opportunity, business, affiliates, or affiliated matters or any of the numbers or of any economic va elied upon, as to its accuracy, correctness or completeness and all is subject to errors, inaccuracies, omissions, withdrawal, cancellation, modification, constantly changing conditions, price, terms, rate, avaitability, prior sale, lease, ren	lue attributable to the subject investment et a	l etc. herein or provided hereafter at all times are	received from sources believed to be reliable and authoritative, but no representitions, etc. all without notice and we berefix disclaim any duty or oblication	entation, warranty, or guaranter to undate such information. As
estate or business transaction,	here upon calculately. Includes a concerns to concerns a transmission of the source of	y inaccuracies, error, omission etc. Independ	ent estimates of business, financial, investment o	economic attributes should be developed with due diligence of and are advis	sed to be represented by legal (
ale of any securities whatsoev	the my decision is more registing in as vertices as a date, space relation of agrine approximate, or estimate, canning, calculations, and properties are more using that there be any safe of securities in an state or pursident on a which such an offer, solicitation or safe would be unlawful prior to registration or qualification under the securities is and state or jurisdiction in which such an offer, solicitation or safe would be unlawful prior to registration or qualification under the securities is and state or jurisdiction in which such an offer, solicitation for safe would be unlawful prior to registration or qualification under the securities is and state or jurisdiction of the securities is and state or pursies and the securities is and state or pursies and the securities is an or state or pursies and the securities is and state or registration or qualification much the securities and state or pursies and the securities is an or state or pursies and the securities is an or state or registration or qualification much the securities and state or pursies and the securities and	state or jurisdiction. This is not an offering, w	e are not licensed to solicit or sell securities. An o	fering may only be made by means of a prospectus supplement and accomp	anying base prospectus or conf

esentation, warranty, or guarantee is made, on to update such information. As with any real vised to be represented by legal counsel and offer or a solicitation of an offer for the purchase or set of any securities whatsoever or in any business affiliated herein, nor shall have be any sale of securities is any static or jurisdiction in which such an offer, solicitation or sale would be urlandul prior to registration or qualification. This is not an offering may only business affiliated herein, nor shall have be any sale of securities is any static or jurisdiction in which such an offer, solicitation or sale would be urlandul prior to registration or qualification. This is not an offering may only business affiliated herein, nor shall have be any sale of securities. The materians and information shall have be any sale of securities is that any information is devined to solicit or sale would be urlandul prior to registration or qualification. This is not an offering may only be securities is that any information is intended to its with the "sale hardro", works such as a "copert" ("securities is that any information is intended to its with a week in the "sale hardro", works such as a "copert" ("securities is that any information is intended to its with the "sale hardro", works such as "copert" ("securities is that any information is intended to its with a week in the "sale hardro", works such as "copert" ("securities is that any information is intended to its with a week in the "sale hardro", works such as "copert", "securities is that any information is intended to its with a week in the "sale hardro", works such as "copert", "securities is that any information is intended to its with a week in the "sale hardro", works such as "copert", "securities is that any information is intended to its with a week in the "sale hardro", works such as "copert", "securities is that any information is intended to its with a week in the "sale hardro", works and that any information is intended to its with a week in the "sale hardro", works and that any information week is such as "to be accurted is that any information is intended to its with a week in the "sale hardro", works and that any information is intended to it

#### MULTIFAMILY RENT ROLL

	Property Address Being Sold:	111-10 Rockaway Beac	h Blvd								
	City, State, Zip:	Queens, NY 11694									
	# of Residential Units	9									
	# of Commercial Units	0	+								
	Total # of Units:	9	=			_					
	# of Vacant Units:	4		Vacancy Rate							
	# of Occupied Units:	5	55.56%	Occupancy R							
UNIT #	TENANT NAME (as it appears on lease)	Residential CURRENT Monthly Rent NOW	Monthiy Vacant Rent Projected POST RENOVATION	Square Footage	# B B D R O O M S	# B T H S	# of ROOMS	Status (Rent Registration with DHCR) (RC, RS, FM Decontrolled Destabilized Free Market)	Section 8 or Other Rent Assistance, Agency or Subsidy Program? (N, or Y) If Yes specify which program	LEASE EXPIRATION DATE	Security Deposit
1	MILLINGHAUS	\$1,530.00			3		5	FM			\$1,300.00
2	BERNOWITZ	\$1,325.00			3		5	FM			
3	ORTIZ	\$1,210.00			2		4	FM			\$950.00
4	EINSMANN	\$1,450.00			2		4	FM			\$1,450.00
5	GOLD	\$1,200.00			2		4	FM			
1	POST RENOVATION		\$1,400.00		2		4	FM			
2	POST RENOVATION		\$1,400.00		2		4	FM			
3	POST RENOVATION		\$1,400.00		2		4	FM			
4	POST RENOVATION		\$1,400.00		2		4	FM			
9	Total	\$6,715.00	\$5,600.00	0	20	0	38				\$3,700.00

Monthly Residential Scheduled Rent	\$6,715.00
Monthly Vacant Rent Projected	\$5,600.00
TOTAL GROSS MONTHLY INCOME ALL	
SOURCES:	\$12,315.00
TOTAL ANNUAL INCOME:	\$147,780

(Signature of Owner/Seller)

Certified True and Correct to the best of my knowledge.

Owner/Seller

By: Title:

			100.00%	9	# of Free Market Decontrolled Apartments
			0.00%	0	# of Rent Controlled Apartments
# of Apartments of Each Layout			Rooms	Total # of Rooms	APARTMENT LAYOUTS:
0	0	1.00	2.0	0	Studio 1 Bathroom
0	1	1.00	3.0	0	1 Bedroom 1 Bathroom
0	1.5	1.00	3.5	0	1 1/2 Bedroom 1 Bathroom
7	2	1.00	4.0	28	2 Bedroom 1 Bathroom
0	2.5	2.00	4.5	0	2 1/2 Bedroom & 2 Baths
2	3	2.00	5.0	10	3 Bedroom & 2 Baths
0	4	2.00	6.0	0	4 Bedroom & 2 Baths
0	5	2.00	7.0	0	5 Bedroom & 2 Baths
9				38	

### **111-10 ROCKAWAY BEACH BOULEVARD ROCKAWAY PARK, QUEENS NY**



# ELECTRIC METERS FRONT BUILDING

2ND FL EAST

2NU FL

REARVEST

NATH BLEE

2ND FL FRONT

IST FL EAST

NAMES OF TAXABLE

IN EMPERATION

A side the

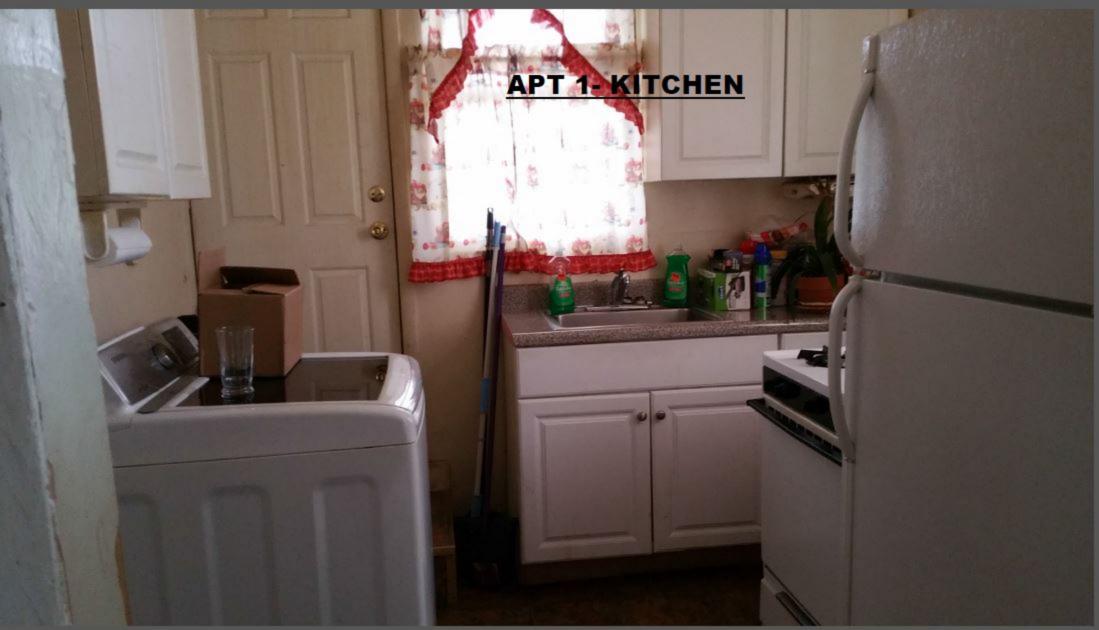
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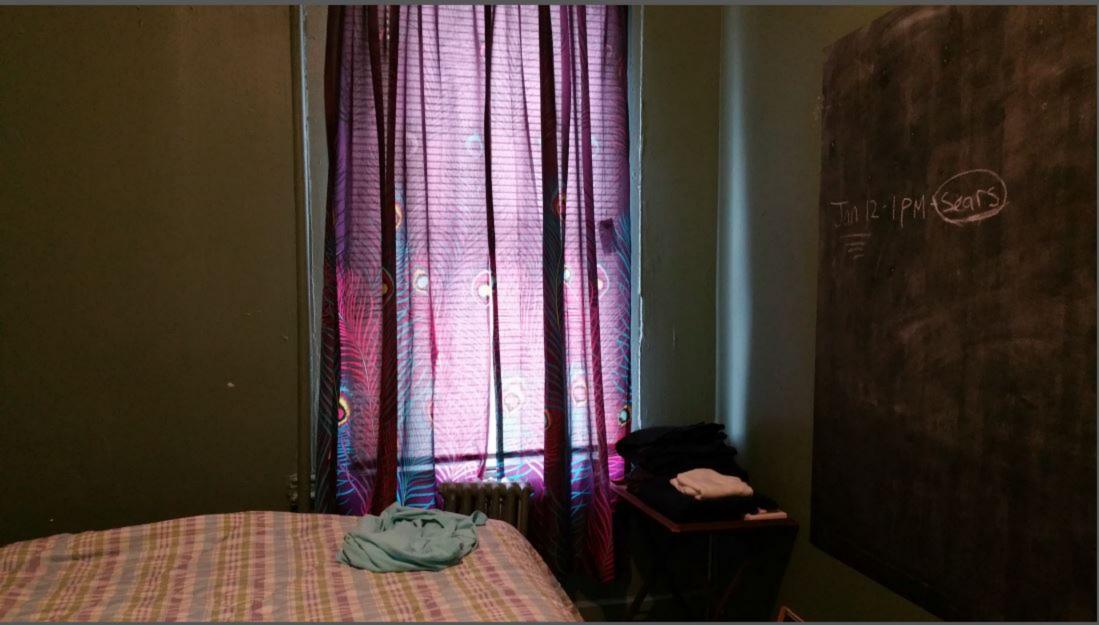


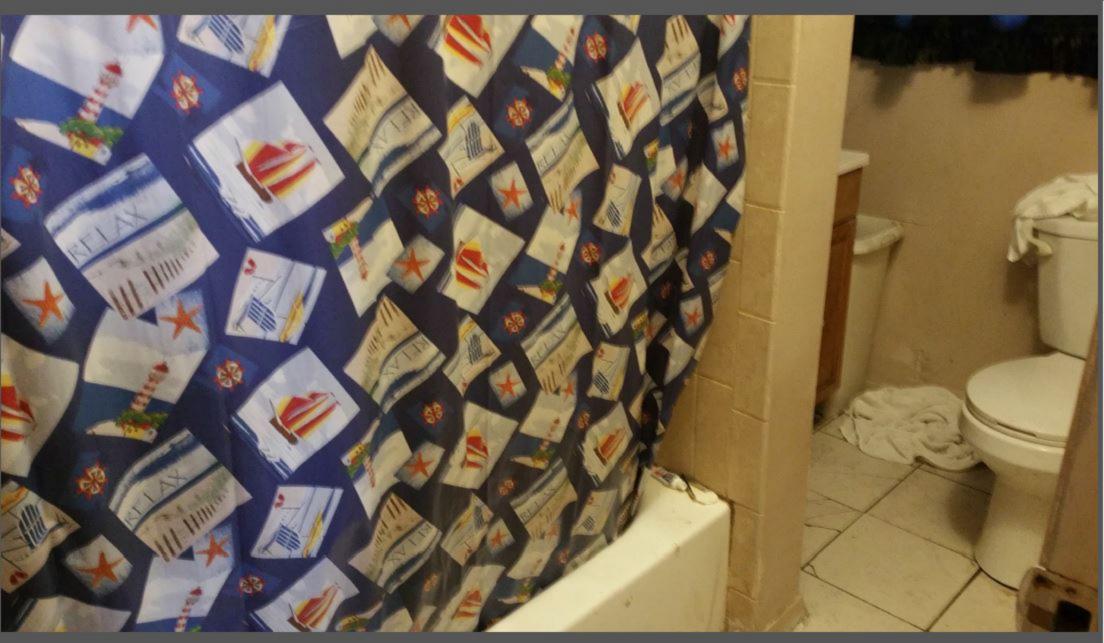
### FRONT BUILDING-LIVING/DINING ROOM

in 100 and 100

and the mone







**BASEMENT - FRONT BUILDING** 

ALL AND

NO











## SIDE ENTRANCE TO REAR OF PROPERTY









### INTERIOR REAR BUILDING FIRST FLOOR-GUTTED

CANED DESIGNATION OF THE OWNER OWNER

h

#### **REAR BUILDING METERS**



#### REAR BUILDING BOILER

## HIGH SCHOOL ACROSS FROM PROPERTY

588 323-4122





E



## **BUS STOPS FEET FROM THE BUILDING**



away h Cleaners

200

111-10 Rockaway Beach Boulevard

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2

Landon Lun

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Rockaway Beach Blvd

1

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Second the more

LOID

Brendanis Bar

8-

A

Rookaway Beach Elvo (Beeel) **Boardwalk Bagel** 

S

Beerebrells

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Boerdwel

Martin De Porres High School

St John's Home For Boys

Ocean Fromenede Belle Herbor

Ocean Promenade Nursing Center

Rockeway Reach Blvd

ark Nursing Home

ark Inn Home or Adults Promenses Balls Harbor

